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Senator Scott Brown at AIM

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Wilson Xiong, Laser Weld operator

## On the Positive Side

# Tegra Medical Wins Next Generation Manufacturing Award

**T**egra Medical, a contract manufacturing company based in Franklin, is the first-ever Next Generation Manufacturing Award winner.

The Next Generation Manufacturing Award, established by the Associated Industries of Massachusetts Manufacturing Institute, the Massachusetts Manufacturing Extension Partnership (MassMEP), and McGladrey & Pullen, LLP, was created to recognize Massachusetts manufacturers for their performance practices and to raise awareness for the hard work and dedication necessary to succeed as a manufacturer in 21st-century America.

Candidates for the NGM Award were identified based on a survey of more than 2,500 manufacturers that evaluated six crucial performance measures necessary for firms to be competitive in today's global economy. These measures include customer-focused innovation, advanced talent management, systemic continuous improvement, extended enterprise management, sustainable product and process development and global engagement.

Tegra was formed in 2007 by Riverside Partners, LLC, a private equity firm that consolidated three medical device manufacturing firms from Massachusetts and Rhode Island: New England Precision Grinding, Accu-Met Laser and American Medical Instruments. The privately held company does not disclose sales.

"Tegra Medical focuses exclusively on medical manufacturing to produce components and assemblies for surgical and interventional companies," said Bob Miller, vice president of the Genesis Tech Center. "Our success lies in our commitment to getting quality products to market as swiftly as possible."

The company currently employs 450 people worldwide, 300 of which are in Massachusetts. It operates more than 200,000 square feet of production space in the Bay State, Mississippi and Costa Rica.

Tegra's capabilities for medical device manufacturing include laser cutting, welding, and marking; precision grinding; CNC Swiss machining; CNC milling and turning; Nitinol memory shape setting; electronic discharge machining; gun drilling; electrochemical machining and deburring; stamping; specialty needles; wire and tube forming; insert molding; cleaning and finishing; and assembly and packaging.



Tegra Medical LLC of Franklin received the 1st Annual Next Generation Manufacturing Award as an exemplary representative of advanced manufacturing practices in Massachusetts. The Award was sponsored by the AIM Manufacturing Institute, the Massachusetts Manufacturing Partnership and McGladrey. The award was presented to Tegra's CEO, Bob Roche (center) by (L-R) Richard Lord, CEO of Associated Industries of Massachusetts, Jim Byman, partner at McGladrey, U.S. Senator Scott Brown, and Jack Healy, director of operations for the Massachusetts Manufacturing Extension Partnership.